



Revision number: 3

Purchasing Agent: MARK HELLEWELL

Item: VISUALLY IMPAIRED - PRODUCTS, ADAPTIVE TECHNOLOGY

Vendor: 20765D A TELESENSORY SYSTEMS
520 ALMANOR AVENUE
SUNNYVALE, CA 94085-3533

Internet Homepage: <http://www.telesensory.com>

Telephone: (800) 227-8418, extension 3274 (Aimee Gilmore)
(888) 561-1001 (David Friedman)

Fax number: (408) 616-8726

Contact: Aimee Gilmore, Administrative Assistant - Sales
David Friedman, Western Regional Sales Manager

Email address: agilmore@telesensory.com
dfriedman@telesensory.com

Brand/trade name:

Price: SEE ATTACHED PRICE LIST
Terms: Net 30
Effective dates: 03/01/2001 through 02/28/2003
Days required for delivery: 10 - 14 days
Price guarantee period: 30 days from specific quotation
Minimum order: \$ 50.00
Min shipment without charges: N/A
Other conditions:

REVISION #3: PLEASE NOTE EXTENSION OF CONTRACT.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

**WARRANTY & YEAR 2000 COMPLIANCY**

Telesensory Systems is in full agreement with the State of Utah's Warranty and Year 2000 Compliance Clause.

Model #	Description	Price	Shipping
Black and White CCTV's			
ALC1A	Aladdin Companion - 9" display, 2-year warranty	\$1,295.00	\$35.00
AL1A	Aladdin Classic - 14" Black and White, 2 Year warranty	\$1,695.00	\$45.00
AL7A	Aladdin Pro 75-14" display, shadow mask & underline	\$2,195.00	\$45.00
NX-1	Aladdin Ultra - 17" display, adjustable monitor	\$1,995.00	\$60.00
NX-7	Aladdin Ultra Pro 75, 17" display, shadow mask and underline, adjustable monitor	\$2,295.00	\$60.00
Color CCTV's			
MV1A	MiniViewer Portable-5.75" letterbox-stylescreen, 1 yr warr.	\$1,895.00	\$20.00
RB-1	Aladdin Rainbow - 14" display	\$2,895.00	\$50.00
RBP-1	Aladdin Rainbow Pro - 14" display	\$3,095.00	\$50.00
GEP-1	Aladdin Genie Pro - Color camera, multi-sync monitors	\$3,295.00	\$50.00
GF1A	VM600 Full-Color Digital Camera & XY table	\$2,295.00	\$30.00
GF2A	VM610 Full-Color AUTOFOCUS Digital Camera & XY table	\$2,495.00	\$30.00
GF5A	VM700 Full-Color Digital Camera & XY table	\$2,395.00	\$30.00
Options and Accessories			
AL17800	Dust Cover for RB-1, RBP-1, AL1A, AL7A*	\$30.00	\$5.00
MV10002	Writing Stand for MiniViewer	\$99.00	\$5.00
MV10001	Battery for MiniViewer	\$395.00	\$5.00
MV10000	Carrying Case for MiniViewer	\$75.00	\$5.00
RB10009	Carrying Case for RB-1, RBP-1, AL1A, VA2001, AL7A	\$150.00	\$10.00
ST16020	Moveable Reading Tray for ALC1A	\$149.00	\$10.00
ST17800	Dust Cover for ALC1A*	\$20.00	\$5.00
91001-145	6-foot TV Connector Cable for ALC1A*	\$10.00	\$5.00
91001-145	Foot pedal option for Genie Pro*	\$49.00	\$5.00
GE-TRAY	Genie Pro In-line tray for 20" monitors*	\$59.00	\$20.00
22123	Plexiglass Sheet*	\$25.00	\$5.00
90826-051	20" S-Video Monitor	\$400.00	\$40.00
90826-062	17" SVGA Monitor	\$350.00	\$40.00
*notes- No shipping charge when ordered and shipped with a CCTV			
Outlook CCTV's			
31-08994-00	Outlook Color - 14" Color	\$2,695.00	\$40.00
Aladdin Ambassador- OCR Products			
AA1A	Aladdin Ambassador-OCR	\$3,195.00	\$40.00
AA1B	Aladdin Ambassador Pro-OCR	\$3,395.00	\$40.00
Ambassador Accessories			
00-0919-00	Aladdin Ambassador Additional 1-year Warranty	\$349.00	N/A
31-09253-00	Aladdin Ambassador Keyboard Kit (includes Y-key-key connector and keypad adapter)	\$150.00	\$5.00
52-09267-00	Aladdin Ambassador Carrying Case	\$225.00	\$5.00
Reading Edge			
31-08043-00	Reading Edge- Express Model	\$3,195.00	\$25.00
31-07730-00	Reading Edge - Standard Model	\$3,395.00	\$25.00
Reading Edge Documentation			
00-07928-00	Reading Edge Express Print User Guide	\$75.00	\$5.00
31-08254-00	Reading Edge Standard Print User Guide	\$75.00	\$5.00
31-07524-00	Reading Edge Standard Audio Cassette Users Guide	\$75.00	\$5.00
31-07523-00	Reading Edge Standard Braille User Guide	\$75.00	\$5.00
Reading Edge Accessories			
52-07500-00	Reading Edge Carrying Case	\$150.00	\$5.00



All OCR products come with two choices of three documentation formats: a scannable print user manual, cassette tapes of the user manual, and a Braille version of the user manual. These choices must be specified at the time the order is placed. There will be an additional charge of \$75.00 if a customer desires all three documentation formats.

To be eligible for upgrade pricing, customer must supply program disk 1 from current system. Telesensory retains the right to refuse pricing if ownership of current system cannot be established.

Orders for HP ScanJet should go to Telesensory, Sunnyvale at 1-800-227-8418.

WARRANTIES

All Aladdin CCTV's have a two-year warranty. The Aladdin Classic has an additional 3-year warranty available as an option for \$ 149. The MiniViewer, Ambassador, and Reading Edge all have a one-year warranty.

STANDARD SERVICE AGREEMENT PLAN

(Coverage after Purchase)

<u>PRODUCT</u>	<u>1 YR</u>	<u>2 YRS</u>	<u>3 YRS</u>	<u>4 YRS</u>
AL1A Aladdin Classic Personal Reader	Incl.	Incl.	\$146	N/A.
Aladdin Desktop CCTV System	Incl.	Incl.	N/A	N/A
MV1A Mini Viewer	Incl.	N/A	N/A	N/A
ALC1A Aladdin Companion	Incl.	N/A	N/A	N/A

Purchase of the Standard Service Agreement Plan assures most service repairs at no cost except one-way shipping. For details refer to TeleSensory's Standard Service Agreement Plan. Prices are at time of original order and may be higher if purchased after order is placed.

SHIPPING

Shipping charges are for the continental U.S. Call TeleSensory for prices outside the U.S.

Depending on shipping carton dimensions, shipments are sent either UPS or Federal Express. Charges include packing, handling, shipping and insurance in transit. We regret we cannot ship C.O.D.

NOTES

1. All prices and specifications are subject to change without notice.
2. All prices are in U.S. dollars, F.O.B. Sunnyvale, California.
For prices, models, and shipping rates outside the Continental U.S., contact TeleSensory.
3. VISA, MasterCard and Discover Card are welcome.
4. Sales tax is additional, where required by law.
5. Minimum order is \$50.
6. All brand and product names are trademarks or registered trademarks of their respective holders.
7. Extended service agreements are available.

FINET COMMODITY CODE(S): For Agency Use

20460370000	MONITORS, COLOR, FOR COMPUTERS
20460500000	MONITORS, MONOCHROME, FOR COMPUTERS
71095000000	SPEECH TRAINING EQUIPMENT (FOR THE HEARING IMPAIRED)
72558000000	TELECOMMUNICATIONS/DISPLAY TERMINALS (FOR THE HEARING IMPAIRED)
78517000000	BLIND TEACHING AND TRAINING EQUIPMENT AND SUPPLIES
90634000000	FREIGHT HANDLING; MATERIALS HANDLING